



Ministry of Steel
Government of India

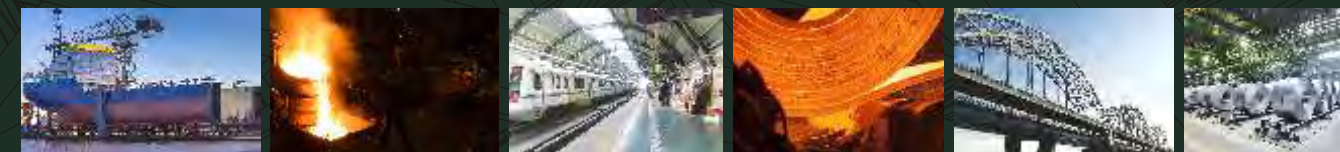


4TH

INTERNATIONAL
EXHIBITION
& CONFERENCE ON
STEEL INDUSTRY



January 22 - 24, 2019
Mumbai Exhibition Centre,
Mumbai, India



For participation, please contact:

DELHI OFFICE

For Exhibition:

Kamal Bhardwaj, Joint Director, FICCI
M: +91-9899392930 E: kamal.bhardwaj@ficci.com

Mayank Rastogi, Deputy Director, FICCI
M: +91-9717110799 E: mayank.rastogi@ficci.com

Pallavi Thakur, Assistant Director, FICCI
M: +91-9953038483 E: pallavi.thakur@ficci.com

For Conference:

Arpan Gupta
Deputy Director & Head, Mines and Metals, FICCI
M: +91-9810572331 E: arpan.gupta@ficci.com

Shivam Mohale
Research Associate, FICCI
M: +91-8573973842 E: shivam.mohale@ficci.com

For Reverse Buyer Seller
Meet (RBSM):

Sudhanshu Gupta
Senior Assistant Director
M: +91 9873311557
E: sudhanshu.gupta@ficci.com

MUMBAI OFFICE

Narendra Naik - Deputy Director, FICCI
M: +91-9819501719
E: narendra.naik@ficci.com

BANGALORE OFFICE

B. K. Nayak - Deputy Director, FICCI
M: +91-9945790735
E: bk.nayak@ficci.com

www.indiasteelexpo.in

Supporting Association:



EVENT BACKGROUND

Federation of Indian chambers of commerce & Industry (FICCI) along with the Ministry of Steel is organizing the fourth edition of **INDIA STEEL** from **January 22-24, 2019 at Mumbai Exhibition Centre, Mumbai**. It is an exhibition-cum-conference on Indian Steel industry focusing upon the value enhancement from mining to steel production and delivery of the steel products to end consumers.

Steel is crucial to the development of any modern economy and is considered to be the backbone of human civilization. The level of per capita consumption of steel is treated as an important index of the level of socio-economic development and living standards of the people in any country. Therefore, no developing country can afford to ignore the steel industry.

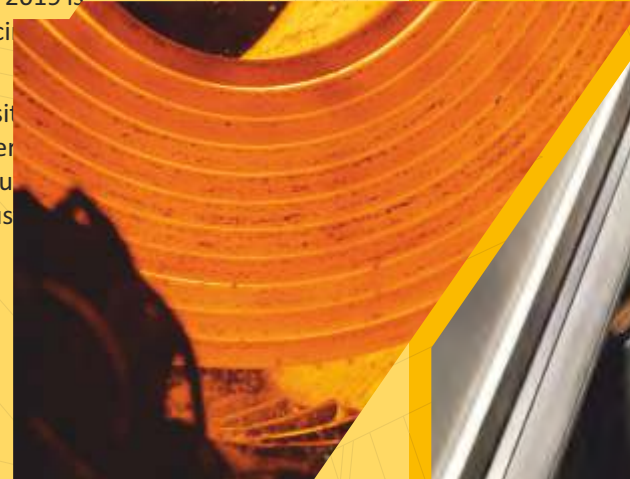
The Indian steel, one of the core industries in India, is currently the world's third largest producer of crude steel and is expected to become the second largest producer soon. With an output multiplier of 1.4 on GDP and employment multiplier of 6.8, the Indian steel industry contributes approximately 2% to the country's GDP.

Steel industry derives its demand from other important sectors like infrastructure, aviation, engineering, construction, automobile, pipes and tubes etc. Thus its intense integration with other important industries

makes it a strategic sector for the Governments as well as the economy as a whole.

Indian economy is rapidly growing with enormous focus on infrastructure and construction sector. Several initiatives mainly, affordable housing, expansion of railway networks, development of domestic shipbuilding industry, opening up of defence sector for private participation and the growth in the automobile sector, are expected to create significant demand for steel in the country. On the exports front also, the Indian steel industry is producing globally competitive products and is marking ahead, boosting its exports.

The National Steel Policy 2017 targeting 300 MT production capacity by 2030 is the guiding force for the Indian steel fraternity. INDIA STEEL 2019 is



EVENT OBJECTIVES

- To create awareness about the latest products, technology and services
- Understanding global steel markets
- Most effective means of establishing and maintaining relationships with existing and potential customers
- Propagating knowledge about new applications of steel amongst the user segments
- Unique opportunity to integrate for rapid market penetration
- A represented area where the buyer, the seller and the finished product can "get together"
- Most powerful tool for efficient and effective business development
- Cost effective platform for effective sales and marketing to a carefully selected audience
- A lucrative opportunity to release new products to the market, create brand image, establish relationships with customers and appoint new agents
- Understand the current market dynamics and its effects on your business
- Highlighting new growth drivers revolutionizing the Indian steel
- Debating over opportunities and challenges in the path of steel industry in the country for the next decade

BENEFITS OF PARTICIPATION

- Networking Opportunity with steel, mining, logistics and equipment manufacturer for business alliances & partnerships
- Interaction with Government Officials
- Interaction on Emerging Technologies for Steel in India
- Showcasing on Mineral Exploration and Evacuation Techniques
- Deliberation on Policy Environment for Fostering Growth of Indian Steel Industry
- Initiation of Winning Business Dialogues with Organizations having Diversified Business Interests
- Providing Excellent Brand Visibility
- Sales via targeted audience of qualified buyers
- An ideal platform to launch new products & find sales agents or distributors in new markets
- Transfer of technology, investment, joint ventures, research and development
- Supply of plant, machinery, process control equipment, projects and services etc.
- Showcase latest products, machinery, equipment developments for generating business



DELEGATES & VISITORS PROFILE

Steel Producers	Mining Organizations	Infrastructure Developers	Equipment Manufacturers	Technology Providers
Steel Movers	Government Policy Makers& Decision Makers	Global Steel Organizations	Engineers & Architects	Researchers / Scholars
Construction Material Suppliers	Safety Institutes	Financial Institutions	Trading and Marketing Companies	Global Buyers
Logistics Suppliers	Construction Industry	Steel Consultants	International Mining & Steel Associations	State Corporations



EXHIBITORS' PROFILE

STEEL INDUSTRY STAKEHOLDERS

- Metal producing companies
- Alloy manufacturers
- Ferrous metal production plants and units
- State Governments
- Central Government Ministries

MACHINERY & TECHNOLOGY FOR STEEL & METAL MANUFACTURING

- Domestic and International Steel Producers, Organizations & Associations
- Automation & Instrumentation
- Cutting Tools
- Water & Pump Equipments
- Welding Equipment & Services
- Control & automation Systems
- Quality Control, Testing & Analysis
- Energy Efficiency Equipment
- Energy Conservation
- Engineering and Design
- Environment protection
- Filtration & Separation
- Induction Furnaces and Heat Treatment
- Nano-Technologies
- Palletisation
- Project Management & Consultation
- Pumps & Valves
- Refractories
- Safety Equipment & Technology
- Scientific Research & Development
- Scrap Collecting and Recycling
- Sheet metal, tube, section (ferrous and non-ferrous)
- Sintering
- Smelting and Refining
- Software technology
- Foundry Engineering Units

METALLURGICAL EQUIPMENT & TECHNOLOGY

- Bearings & Shafts
- Cutting, Shaping, Bending & Welding
- Consulting Design & Service
- Extrusion
- Finished products, components, assemblies
- Flexible sheet metal working
- Forging, Casting equipment and accessories
- Foundry Engineering
- Furnace and Heat Treatment
- Gears, Motors & Compressors
- Joining, fastening
- Lapping
- Laser Cladding
- Lubricants
- Machine Tools and Dies
- Polishing
- Spray Painting Systems
- Surface Treatment & Corrosion Technology
- Tube / Section processing
- Vibrator De-burring Machines & Consumable
- Shaping Equipment
- Signalling Equipment



MINERALS

- Foundry Machinery & Technology
- Welding Equipment &Technology
- Rolling Mill equipment

BUYING AND SOURCING
MINERAL PROCESSING

- Mineral Development Corporation
- Mineral Processing Units
- Contractors
- Scientific Research & Development Institutions
- MSMEs and Private companies

BUYING AND SOURCING OF METAL
& METAL WORKING MACHINERY

- Casting, Forging and Foundry Industry
- Component Manufacturers
- Consulting Service providers
- Iron and steel production
- Non-Ferrous Metals Production
- Sheet metal fabricators
- Sheet metal products, components, assemblies manufacturers
- Shipbuilding and Ship Repair Industry
- Steel &Aluminium Construction
- Tube and Pipe Sector
- Water Supplier Sector
- Trucks, Wheels & Tyres



WHO SHOULD ATTEND

Decision Makers	Policy Makers	Steel Producers	Steel Consumers	Infrastructure Developers
Technology Providers	Global Steel Organizations	Steel Industry Associations	Engineers & Architects	Researchers & Scholars
Logistics Providers	Steel Intensive User Industries	Construction Companies	Component Manufacturers	Domestic & International Investors

PARTNERSHIP OPPORTUNITIES

Platinum Sponsor	Co-Sponsor	Associate Sponsor	Lunch Sponsor	Conference Kit Sponsor
Lanyard & Badges Sponsor	Cafeteria Sponsor	Registration Counter Sponsor	Conference Souvenir Sponsor	Wi-fi Sponsor
Session Sponsor	Conference Proceedings Pen Drive Sponsor	Tea / Coffee Sponsor	Pen Sponsor	Notepad Sponsor
VIP Lounge Sponsor	Event Route-Guide Sponsor	Exhibitors Directory Sponsor	Key Chain Sponsor	Visiting Card Holder Sponsor

CEO ROUND TABLE

The CEO Round Table would be the main highlight of the event. It is a face to face interaction between the industry CEO's and the Central & State Governments. The Round Table gives a platform to both the existing as well as the new players to discuss their vision, opportunitiesand challenges regarding the Indian steel industry. It would also provide them with an interactive platform to discuss the Vision 2030 as laid in the National Steel Policy 2017.

CONFERENCE PARTICIPATION CHARGES

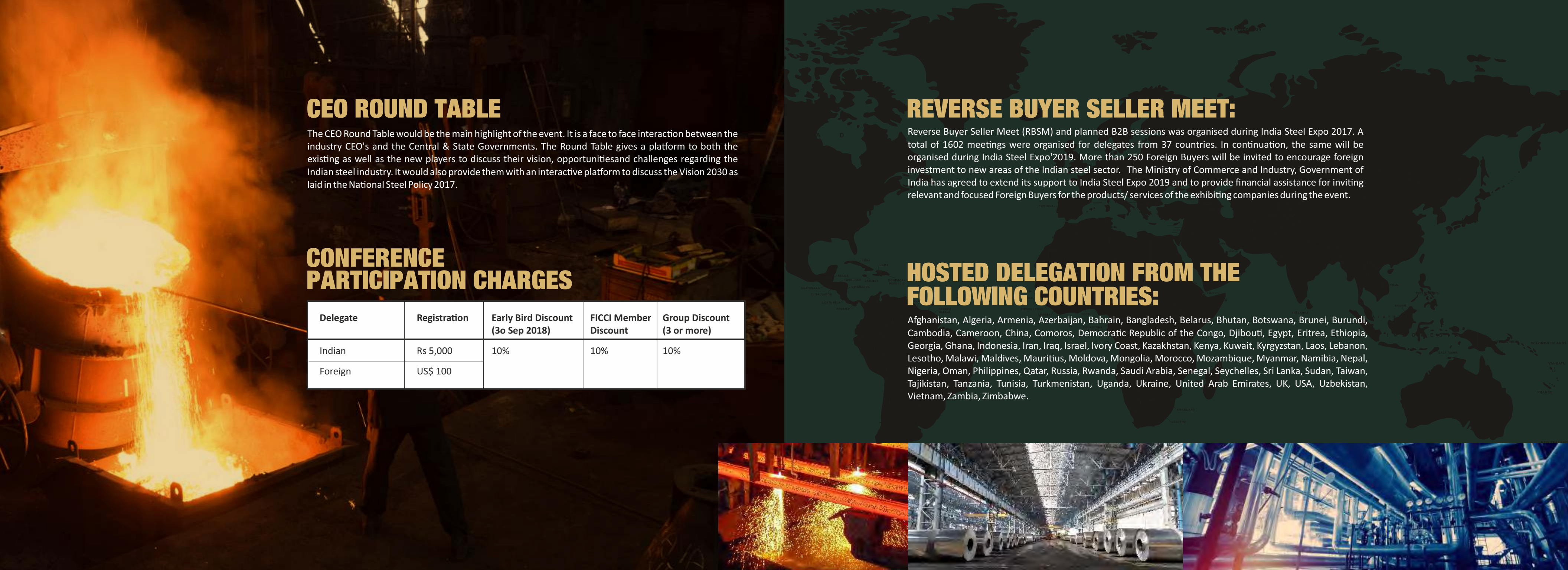
Delegate	Registration	Early Bird Discount (3o Sep 2018)	FICCI Member Discount	Group Discount (3 or more)
Indian	Rs 5,000	10%	10%	10%
Foreign	US\$ 100			

REVERSE BUYER SELLER MEET:

Reverse Buyer Seller Meet (RBSM) and planned B2B sessions was organised during India Steel Expo 2017. A total of 1602 meetings were organised for delegates from 37 countries. In continuation, the same will be organised during India Steel Expo'2019. More than 250 Foreign Buyers will be invited to encourage foreign investment to new areas of the Indian steel sector. The Ministry of Commerce and Industry, Government of India has agreed to extend its support to India Steel Expo 2019 and to provide financial assistance for inviting relevant and focused Foreign Buyers for the products/ services of the exhibiting companies during the event.

HOSTED DELEGATION FROM THE FOLLOWING COUNTRIES:

Afghanistan, Algeria, Armenia, Azerbaijan, Bahrain, Bangladesh, Belarus, Bhutan, Botswana, Brunei, Burundi, Cambodia, Cameroon, China, Comoros, Democratic Republic of the Congo, Djibouti, Egypt, Eritrea, Ethiopia, Georgia, Ghana, Indonesia, Iran, Iraq, Israel, Ivory Coast, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Lebanon, Lesotho, Malawi, Maldives, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Myanmar, Namibia, Nepal, Nigeria, Oman, Philippines, Qatar, Russia, Rwanda, Saudi Arabia, Senegal, Seychelles, Sri Lanka, Sudan, Taiwan, Tajikistan, Tanzania, Tunisia, Turkmenistan, Uganda, Ukraine, United Arab Emirates, UK, USA, Uzbekistan, Vietnam, Zambia, Zimbabwe.



EXHIBITION PARTICIPATION CHARGES

Types of Spaces	Minimum Area	Participation Charges (Per sq .mtr)	
		in INR	US\$
Shell Space	12sq.mtr	11,000	330
Bare Space	36 sq.mtr	10,000	300

HOSTED DELEGATE COMPOSITION OF FOCUS COUNTRIES:

- Government Steel Procurement Department Head
- Public Sector Undertaking Head
- Manufacturing Plant Head
- Procurement Manager
- Steel Trader
- Steel Importer
- Automobile Manufacturer
- Infrastructure, Oil and Gas Pipeline and Real Estate Material Suppliers
- EPC Contractor
- Railway, Shipping, Defence Vendor
- Rolling Mill Importer
- Investor
- Trade Journalist
- Other allied Organisation / Institutions relevant to Steel Industry



ORGANISERS

Major Activities of the Ministry of Steel:
Co-ordination and planning of the growth and development of Iron and Steel Industry in the country (including Re-rolling Mills, Alloy Steel and Ferro Alloy Industries, Refractories) both in the Public and Private Sectors;
Formulation of policies in respect of production, pricing, distribution, import and export of iron & steel, ferro alloys and refractories; and
Development of input industries relating to iron ore, manganese ore, chrome ore and Refractories etc., required mainly by the steel industry.



Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies. A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry. From influencing policy to encouraging debate, engaging with policy makers and civil society, FICCI articulates the views and concerns of industry. It serves its members from the Indian private and public corporate sectors and multinational companies, drawing its strength from diverse regional chambers of commerce and industry across states, reaching out to over 2,50,000 companies. FICCI provides a platform for networking and consensus building within and across sectors and is the first port of call for Indian industry, policy makers and the international business community.



SUPPORTED BY:

The Department of Commerce formulates, implements and monitors the Foreign Trade Policy (FTP) which provides the basic framework of policy and strategy to be followed for promoting exports and trade. The Trade Policy is periodically reviewed to incorporate changes necessary to take care of emerging economic scenarios both in the domestic and international economy. Besides, the Department is also entrusted with responsibilities relating to multilateral and bilateral commercial relations, Special Economic Zones, state trading, export promotion and trade facilitation, and development and regulation of certain export oriented industries and commodities.